



RIEGER PRINTING INK COMPANY LIMITED

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Blackmer
35 Ashwood Dr
Cambridge On, N3C 3H7
and
1809 Century Ave S.W.
Grand Rapids, MI, USA 49509-1530

Attn Kent Crawford

Dear Kent

With reference to your request that you take pictures in our facility of the Blackmer Pumps that we started installing some 11 to 12 years. We would be more than happy to allow this and supply the following information of how Blackmer has performed for Rieger Printing Ink Company Ltd.

We started installing Blackmer after tremendous problems with the existing pumps in our plant in 1990 – 1991.

We currently have (75) seventy-five Blackmer XLW2 and XLW3 most of which are XLW3. We are utilizing (86) eighty-six truck mounted pumps, (23) twenty-three of which are now running hydraulically. We currently have (5) five pumps operating in Australia as of 2002, and (25) pumps operating at customer locations in North America.

We have replaced all the existing pumps our plant and at customer facilities with Blackmer, because the previous pumps were seizing up and wearing out. This was a project carried out over the first few years and then we stayed with Blackmer.

All of our products are printing inks, which are abrasive and viscous. Our Black Ink is the worst for abrasives and wear on our pumps. The picture of the XLW3 is our worst application. It is running on raw ink and lasts (4 / 5) four to five years before we have to consider rebuilding (we class this as excellent service).

The pumps are easy to maintain, parts readily available, and they don't wear out.

In (12) twelve years we have only had to scrap (3) three pumps, and this was based only on cost for new versus rebuilding.

We would highly recommend Blackmer Pumps because of their durability, wear resistance and ease of maintenance.

Yours Truly

Chester Dec – V.P. Operations
Vince Bennett – Plant Manager